

## Statement from NATUS GmbH & Co. KG on the present situation regarding coronavirus – Update 05 November 2020

Dear Sirs,

The coronavirus pandemic continues to make major changes to every area of our lives, posing an enormous challenge to our societies, to industry, and to each of us individually.

Our priority at NATUS is still to protect the good health of all those who work and co-operate with us on a day-to-day basis. This holds good for our own employees as well as our customers, suppliers and other business partners.

Besides protecting health, we naturally have to focus on fulfilling the contracts for supply agreed with our customers. This is also of the greatest importance to our company.

In order to satisfy the strict requirements in both these areas, we are constantly monitoring the current situation very carefully. Our company has taken the following wide-ranging safety measures based on our observations:

- Direct contact between persons will be reduced to the minimum necessary.
- Where possible, any appointments arranged will take place in the form of video or telephone conferences. As far as possible, on-site appointments on the premises of our business partners will be restricted, but we will of course continue to ensure that you are supplied with all the important information you need.
- As far as direct person-to-person contact with our business partners here in Trier is concerned – for example, in the case of factory acceptance tests – we require everyone to observe without fail the recommendations of the Robert Koch Institute regarding the rules of conduct as well as our own in-house rules. Our employees have been specifically told to keep to these rules, and persons in authority are carrying out checks and ensuring compliance.
- For our part, we have taken various measures and laid down a number of rules of conduct, all of which have been put into effect, in order to radically reduce potential modes of infection (e.g. a comprehensive ban on travel except where a customer expressly requires this, or where it is absolutely necessary in connection with a construction site; individual travel only by car; keeping a distance of 2 metres between oneself and all persons one comes into contact with, both on our premises and elsewhere; cancellation of all in-house and external meetings, gatherings and seminars that are not urgently necessary; regular washing of hands; no shaking of hands; airing of the premises at regular intervals etc.)
- The number of cases of infection with the corona virus is currently increasing rapidly, which is why we have now decided to make our premises subject to even stricter rules, and to introduce a general requirement that masks should be worn at all times.

We are fortunate in that we are still manufacturing fully staffed, and our plant capacity utilisation is good. The above-mentioned measures are not having a negative effect on our manufacturing processes, nor are they – as things stand at present – adversely affecting current orders.

We can see from the general situation in Germany and worldwide that this is by no means a matter of course.

Our in-house procedures for accepting and processing orders are also not being adversely affected by the measures we have taken to contain the spread of the virus; our specialist departments are still fully functional, they are processing and operating as usual.

At present, we are still receiving prompt delivery of purchased parts and materials. Every day, we keep a constant eye on the situation regarding delivery deadlines by means of close communication and coordination with our suppliers. In the case of any shortfall in supplies from countries outside Germany, we assess the option of using alternative components, and we will stop at nothing in order to find individual solutions, which will then be discussed with our customer or our supplier, as the case may be.

In addition, we keep examining the option or necessity of increasing the stock levels of critical system components to a reasonable extent, and we are putting this into practice where appropriate.

As things stand at present, there is nothing to stop us from continuing to fill our outstanding and future orders promptly. For now, our staff members are ready, able and willing to work, and our production and storage capacities are guaranteed. Our service personnel are also at our disposal, should they be needed.

We are pleased to inform you that we are still able to offer you regular supplies of our products and services, supporting you as a competent partner through these difficult times.

We send you our best wishes in these times of turbulence for us all.

Trier, 5th November 2020



Frank Natus  
Managing Director