

## Statement from NATUS GmbH & Co. KG on the present situation regarding coronavirus – update 20th May, 2020

Dear Sirs,

The current coronavirus pandemic is still changing and affecting our lives everywhere, posing an enormous challenge to our societies and to industry. Our priority at NATUS is still the protection of every individual's good health, and this holds good for our own employees as well as our customers, suppliers and other business partners.

Equally, fulfilling the contracts for supply agreed with our customers is naturally of the greatest importance to us.

In order to guarantee both these things, we are constantly monitoring the current situation very carefully. Our company has taken the following wide-ranging measures based on our observations:

- Contacts between persons will be reduced to the minimum necessary.
- Where possible, any appointments planned will take place in the form of video or telephone conferences. As far as possible, on-site appointments on the premises of our business partners will be restricted; we will ensure, however, that all important information continues to be supplied and transmitted.
- As far as direct person-to-person contact with our business partners here in Trier is concerned – for example, in the case of factory acceptance tests – we require everyone to observe the recommendations of the Robert Koch Institute regarding the rules of conduct. Our employees have been specifically told to keep to these rules, and persons in authority are carrying out checks and ensuring compliance.
- We have taken various measures and laid down a number of rules of conduct, all of which have been put into effect, in order to radically reduce potential modes of infection (a ban on travel except where absolutely necessary, for instance where a customer expressly requires this, or where it is needed in connection with a construction site; individual travel only by car; keeping a distance of 2 metres between oneself and all persons one comes into contact with, both on our premises and elsewhere; cancellation of all in-house and external meetings, gatherings and seminars that are not urgently necessary; regular washing of hands; no shaking of hands; etc.)

At the moment, we are manufacturing fully staffed, and our plant capacity utilisation continues to be good. The above-mentioned measures are not having a negative effect on our manufacturing processes, nor are they – as things stand at present – adversely affecting current orders.

Our in-house procedures for accepting and processing orders are not being adversely affected by the measures we have taken to contain the spread of the virus; our specialist departments are still fully functional, they are processing and operating as usual. In individual cases, our office staff members are taking turns at working from home, looking after their children, for example, but this is not having a negative effect on processing.

At present, we are receiving prompt delivery of purchased parts and materials. Every day, we keep a constant eye on the situation regarding delivery deadlines by means of close communication and coordination with our suppliers. In the case of any shortfall in supplies from countries outside Germany, we assess the option of using alternative components, and we will stop at nothing in order to find individual solutions, which will then be discussed with our customer or our supplier, as the case may be.

In addition, we examine consistently the option of increasing the stock levels of critical system components to a reasonable extent, and we are putting this into practice as necessary.

As things stand at present, there is nothing to stop us from continuing to fill our outstanding and future orders promptly. For now, our staff members are ready, able and willing to work, and our production and storage capacities are guaranteed. Our service personnel are also at our disposal, should they be needed.

In the present situation we are able to offer you regular supplies of our products and services, supporting you as a competent partner through these difficult times.

We send you our best wishes in these times of turbulence for us all.

Trier, 20th May 2020



Frank Natus  
Managing Director